

# ACCELERATING EQUITY

**2022 ANNUAL REPORT** 



# THE CEO & BOARD PRESIDENT

In 2022, we had a laser-sharp focus on one thing: to enable patients in need to gain access to high-impact medicines in resource-challenged countries. In pursuit of that goal, we forged deep partnerships, provided access to innovative treatments, expanded diagnostic testing, brought data-driven rigor to our internal systems, and launched programs designed to help patients overcome barriers to access.

By the end of 2022 more than 34,000 patients in over 75 of the most resource-constrained countries had received treatment and care, free of cost.

While satisfying and deeply humbling, we know there is much work to be done. Our Equity in Action strategic plan, launched in 2021, provided a clear roadmap to accelerate health equity for patients in need around the world.

This renewed commitment focused us on three priorities that drove our efforts throughout last year, our 25th anniversary year. So, how did we do in 2022?

#### 1. TREAT MORE PATIENTS

We are happy to say we reached an additional 3,000 newly diagnosed patients—that is 3,000 families who can smile a little easier now. Our treatment access programs reached patients in Laos and Guinea for the first time, bringing the number of countries where we support patients to 77, and, importantly, grew our Social Determinants of Health programs by 38%, helping patients overcome barriers to treatment access such as transportation costs. In a world of impersonal online interactions, our teams stayed true to our unwavering patient focus through more than 52,000 unique one-on-one personal interactions with patients and caregivers in 2022.

#### 2. AMPLIFY OUR VOICE

Pat accepted the role of chairing the Access to Oncology Medicines (ATOM) council, a union for the International Cancer Control coalition comprised of deeply committed organizations and individuals intent on accelerating access to cancer treatment. This offers a great opportunity for us to make the patient voices heard by leveraging the combined resources of the council.

#### 3. SUSTAIN OUR WORK

To sustain our momentum, we strengthened our staff in regions and functions where the needs are most critical. Their innate cultural understanding and enthusiasm never fail to amaze. Our continued strength and impact depend on our sustained partnerships. Reflecting this, we launched the Humanitarian Partnership for Access to Critical Treatment (Humanitarian PACT) for Advance Breast Cancer. With breast cancer still the leading cau of death for women worldwide, this is not just an exci first for us, but also an important step forward for women in low-resource settings.

In closing, we have a clear mission, a core set of beli to guide our actions, and a measurable plan to take forward. Our patients keep us inspired and motivat Our supporters, donors, and friends provide the wi to our sails. We have never been more confident in ability to accelerate health equity in collaboration our partners for the many thousands in need who waiting. We share this annual report to update yc our progress and ask for your continued support

With sincere gratitude and hope for the future,



PAT GARCIA-GONZA
CEO and Co-Founder

PAULA BOULTBEE
Board President



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#### **OUR MISSION**

Our mission is to accelerate health equity. We do this by delivering medication, technology, and services to patients facing cancer and other critical illnesses, focusing our energy on those whom no one else is helping.

#### **OUR VISION**

Our vision is a world where all people can access high-impact medicines, where geography is not destiny, and where everyone can strive for health with dignity and hope.

## 2022 BYTHE NUMBERS



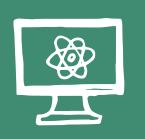
380

partner medical institutions



77

low- and middle-income countries supported



4

GeneXpert diagnostic machines donated



91% of patients supported, continuing from previous years

8,890 molecular diagnostic tests administered





505
partner healthcare professionals







**327** 

treatment shipments delivered through our supply chain



**15** 

countries receiving access to new treatments



3,072
patients reaching treatment for the first time

34,131

total number of patients with cancer and critial diseases receiving access to treatment

29,829

patients treated for Chronic Myeloid Leukemia (CML)

3,124

patients treated for Gastrointestinal Stromal Tumors (GIST)

**529** 

patients treated for Renal Cell Carcinoma (RCC)

375

patients treated for **Philadelphia Chromosome-positive Acute Lymphoblastic Leukemia (Ph+ ALL)** 

143

patients treated for **Dermatofibrosarcoma Protuberans (DFSP)** 

71

patients treated for ALK- and ROS1-positive non-small cell Lung Cancer (ALK+ & ROS1+ NSCLC)

40

patients treated for Hypereosinophilic syndrome Chronic Eosinophilic Leukemia (HES/CEL)

9

patients treated for Myelodysplastic Syndromes/
Myeloproliferative Disorders (MDS/MPD)

6

patients treated for **Transthyretin Amyloid Cardiomyopathy (ATTR-CM)** 

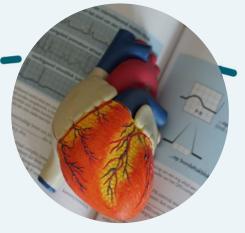
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patients treated for Primitive NeuroEctodermal Tumors (pNET)

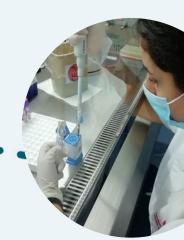
2

patients treated for Systemic Mastocytosis (SM)

# MEANINGFUL ADVANCEMENTS FOR PATIENTS



We expanded our access programs beyond cancer for the first time, piloting a new program for Transthyretin Amyloid Cardiomyopathy (ATTR-CM), an ultra-rare disease.



We provided nearly 9,000 diagnostic tests, 48% more than the prior year, recognizing the importance of diagnosis and treatment monitoring.



We grew our support to help patients overcome barriers by 38%, expanding *initiatives for transportation to* treatment centers, tuition grants to keep children of cancer patients in schools, patient meetings to support and educate, and direct assistance via our helpline.









Supporters across the globe

came together to celebrate

the 25th anniversary of The

*Max Foundation raising* 

\$264,000 to help accelerate

equal access to treatment.

66

PHYSICIAN PERSPECTIVE

### Dr. Yangchen from Bhutan

"I've seen that Max looks beyond just donations alone. Because a donation, while it is beneficial for a resource-constrained country like Bhutan, we are looking forward to future collaborations in terms of how Max has been helping other countries in terms of training the manpower, giving access to reagents, testing equipment. So, we look forward to a greater and much more fruitful collaboration in the future. Thank you so much for helping people all over the world. It is an inspiring and noble job that you are doing."

Dr. Yangchen, Physician from Bhutan, comments that it is not just getting access to innovative medicines she appreciates and admires, but the fact that The Max Foundation works with partner countries to link local doctors to global experts, help improve diagnostic capabilities, and train local teams.



## TREAT MORE PATIENTS

#### PROGRESS ON OUR PRIORITIES



Studies suggest that conditions in which people are born, grow, work, live, and age, along with the forces that govern their lives, could be significant influencers on their health outcomes. These factors – termed Social Determinants of Health (SDoH) – can be powerful barriers to treatment. In 2022, patient assistance through our five SDoH programs, designed to help patients overcome these barriers, increased by 38%, reaching more than 3,200 people. Our teams logged more than 52,000 unique one-on-one interactions with patients and caregivers throughout the year. We opened a new SDoH program in three new countries, bringing our SDoH patient reach to 16 countries.

Accurate diagnosis and monitoring remains a significant barrier for patients in low-resource countries. Worldwide, we increased our critical diagnostics support by 48% in tests delivered and by 86% in the use of Spot On CML tests through our collaboration with Radich Lab at Fred Hutch Cancer Center.



66

#### **PATIENT PERSPECTIVE**

"Although some discouraged me from taking on treatment, I am happy that I did and encourage others to take on the treatment and experience first-hand a life-altering journey with the opportunity that The Max Foundation provides."

Joanne from Papua New Guinea



Joanne and her family. Joanne is now in stable health after being provided with medicines. She says she realizes the "importance of treatment and how it has positively impacted my life."

## AMPLIFY OUR VOICE



#### **PATIENT PERSPECTIVE**

"I can't find the appropriate words in vocabulary to express my feelings for Max! Imagine someone helping you from far away and you don't even know his/her name, you don't know who he/she is to thank for, he/she continues to support for years, and you continue your life – this is something incredible."

#### Murad from Armenia

Murad (second from left), a father of three daughters, who has been on treatment for leukemia for 19 years says, "I think life is a fairy tale. I believe in wonders and amazements".





#### **PROGRESS ON OUR PRIORITIES**



Externally and internally, we advanced closer to our goal of continuing to amplify our patients' voices. Externally, Pat assumed chairmanship for Access to Oncology Medicines Coalition (ATOM) Council, a global partnership sponsored by the Union for International Cancer Control, that brings together 40 leading organizations with the single shared goal of improving access to essential cancer medicines in lower-to middle income countries.



Internally, we launched a new communications department headed by a Vice President designed notably to solidify our organizational outreach, strengthen our presence across key channels, and provide a consistent voice to our multiple stakeholders as we move beyond access to medicine to include Health Systems Strengthening and Social Determinants of Health (SDoH) initiatives.

# SUSTAIN OUR WORK THROUGH ROBUST PARTNERSHIPS

#### **PROGRESS ON OUR PRIORITIES**



Looking ahead to building and sustaining our momentum, we grew the strength of our organization through selective hires in much-needed regions and functions. Our diverse global team are conversant in nearly 40 languages, giving them unique local cultural relevance, strength, and influence to help advance patient needs at the country level.



Reflecting our approach to accelerating health equity through strategic partnerships, we launched Humanitarian Partnership for Access to Critical Treatment (Humanitarian PACT) to provide access to treatment for HR positive/HER2 negative advanced breast cancer patients. Founding partners of the Humanitarian PACT for Advanced Breast Cancer include the ABC Global Alliance, the American Society for Clinical Pathology, Cepheid, and Novartis AG. This innovative collaboration is grounded in a shared commitment to increase global access to treatment for people living with cancer.





#### PHYSICIAN PERSPECTIVE

"In 1997, I entered the medical faculty of the Azerbaijan Medical University and have participated in writing a guideline for patients with leukemia and currently involved in writing a Guideline on Treatment of Follicular Lymphoma for physicians. I have also run patient education for leukemia patients several times. I want to thank The Max Foundation for giving me the chance to work with innovative medicines, to give incurable patients a chance to survive, to give hope and equity in health."

Dr. Abbasova, physcian from Azerbaijan



"Becoming a doctor is not only about diagnosing correctly or prescribing effective medicine for treatment; it is about healing by understanding, talking, making patients feel strong and recovering".

- Dr. Oksana Abbasova



#### **REVENUE**

Total	\$ 375,750,248
Fundraising expenses	\$ 691,527
Management & general expenses	\$ 1,861,527
Program in-kind expenses	\$ 365,352,278
Program expenses	\$ 7,844,916
EXPENSES	
Total	\$ 319,103,277
Other Income	\$ 4,252
Diagnostic program revenue	\$ 317,805
Contributions, grants, & sponsorships	\$ 11,539,837
In-kind pharmaceutical contributions*	\$ 307,241,383

# DONORS & SUPPORTERS

Your invaluable support allows people facing cancer around the world to live with dignity and hope. Without your generosity and support, we will not achieve our ambitious goals to reach more patients in need. Together, we can overcome inequities in health outcomes and provide the vital medicines to patients no matter where they live. Thank you for joining our mission to accelerate health equity.

#### **HUMANITARIAN PACT PARTNERS**

ABC Global Alliance
Americian Society for Clinical
Pathology
Bristol Myers Squibb

Cepheid
Incyte Corporation
Novartis AG
Pioneer in Treatment Access

Pfizer Inc. Takeda

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**David Craig** 

<sup>\*</sup>The Organization recognizes in-kind contributions consisting of pharmaceuticals, medical devices, and related products. These goods are recorded as inventory and revenue at fair value at the time received and as a reduction to inventory and program expense when the goods are distributed. Pharmaceutical inventory is released using a specific identification method based on expiration date and is reviewed at least annually for impairment. Pharmaceutical inventory is disposed and written off as obsolete when it is determined the pharmaceutical cannot be imported into a specific country of destination with shelf-life sufficient to comply with local importation regulations and the Organization's own guidelines.

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Amala Hospital

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Apollo Hospitals, Madurai

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Arunodaya Medical Centre Asirvatham Super Speciality

**Aster Medcity Hospital** 

**Aster MIMS Hospital** 

Hospital

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B. L. Kapoor Super Speciality Hospital

Batra Hospital and Medical Research Center

Bhagwan Mahaveer Cancer Hospital & Research Centre

Bhaktivedanta Hospital & Research Institute

BND Onco Centre

Breach Candy Hospital & Research Centre

Cancer Care Clinic

Cancer Center of America

Cancer Centre Welfare Home & Research Institute (D

Cancer Institute

Cancer Research Centre

Caritas Hospital

Center of Blood Disorders

Chittaranjan National Cancer Institute

CHL-CBCC Cancer Center

ClearMedi Radiant Hospital

Deenanath Mangeshkar Hospital

Dharamsila Cancer Hospital. And Research Center

Dilip Gohokar Clinic

Doctors And Doctors Plaza

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Eyesrus Ophthalmic/eye hospital Father Muller Medical College

Fortis Balaji Hospital

Fortis Memorial Research Institute

G.Kuppuswamy Naidu Memorial

Fortis Hospital, Ludhiana

Hospital

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Gauhati Medical College

Government Medical College

**GSL Trust Cancer Hospital** 

Gujarat Cancer & Research Institute

**GVN** Hospital

Haemato-Oncology Care Centre (HOCC)

Harshamitra Super Speciality Hospital

**HCG Cancer Centre** 

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HCG Cancer Centre, Mumbai HCG Kalyannagar

**HCG** Medisurge Hospital

HCG MSR Centre Of Oncology

HCG Panda Curie Cancer Hospital

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Indira Gandhi Institute of Medical Sciences (IGIMS) Indo-American Cancer Institute &

Research Centre Indurkar clinic

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Center Jaypee Hospital

**Jupiter Hospital** 

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Manavata Cancer Centre

Udupi, Day Care Centre

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Manipal Hospital

Manipal Hospital Yeshwanthpur

Cancer Centre Manipal Hospital, Vijayawada

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Institute

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Narayana Superspeciality Hospital

Narayani Cancer Clinic

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Netaji Subhas Chandra Bose Cancer Research Institu

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Nizam`s Institute of Medical Sciences

NMR Curie Centre of Oncology

Omega Hospital

Oncowin Cancer Center

P. D. Hinduja Hospital and Medical Research Centre

Paras HMRI Hospital

Park Nursing Home

**Patel Hospital** 

Patna Hematology Clinic

Post Graduate Institute of Medical Education & Res

Pragati Hospital

Prathima Cancer Hospital

Prince Aly Khan Hospital

**PSRI Hospital & Research Centre** 

Punjab Cancer Care & Research Centre

**Quality Care Hospital** 

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R.K. Birla Cancer & Res. Center & S.M.Medical Collage

Raheja Hospital

Rajagiri Hospital

Rajendra Institute of Medical Sciences

Rajiv Gandhi Cancer Institute & Research Ctr.

Ram Krishna Cancer Care Clinic

Ravi's American Cancer Care

Regional Cancer Centre

Renova Soumya Cancer Centre

**Ruby Hall Clinic** 

S.C.B. Medical College and Hospital

Safdurjung Hospital

Sahyadri Speciality Hospital

Sakra World Hospital

Sancheti Hospital and Cancer Institute

Sandu Cancer Centre

Sanguine Hematooncology Clinic

Sanjay Gandhi Postgraduate Institute of Medical Sc

Sanjeevani CBCC USA Cancer Hospital

Santokba Durlabhji Memorial Hospital,

Saveetha Medical College and Hospital

SEAROC Cancer Center

Shatabdi Hospital

SIMS Hospital

Sir Ganga Ram Hospital

SMS Medical College and Hospital

Sparsh Hospital and Critical Care Pvt. Ltd.

Sri Aurobindo Cancer Institute of Medical Sciences

Sri Guru Ram Das Institute of Medical Sciences & Research Centre

Sri Ramachandra Medical College & Research Centre

Sri Ramakrishna Institute of Oncology Research

Srinivasan Rajalakshmi Memorial Hospital

St. John's Medical College

Surat Oncology Centre

Sushrut Hospital & Research Centre

Taran OncoCare

Tata Medical Centre

Tata Memorial Hospital

United CIIGMA Hospital

Vadamalayan Hospitals

Vasantha Memorial Cancer Centre

Vasundhara cancer clinic

Vedanta Institute of Medical Sciences

Vizag Haematology Centre VPS Lakeshore Hospital

VS hospital

**Vyas Cancer Care** 

Vydehi institute of Medical science and Research center

Yashoda Clinic

Yashoda Hospital

Zydus Hospitals Cancer Centre

#### **JAMAICA**

Cornwall Regional Hospital
Kingston Public Hospital (NPHL)

University Hospital Of The West Indies

#### KAZAKHSTAN

National Research Oncology Center

#### **KENYA**

Coast General Teaching & Referral Hospital

Jaramogi Oginga Odinga Teaching & Referral Hospital

Moi Teaching & Referral Hospital

Nakuru Level 5 Hospital

The Nairobi Hospital

#### **KYRGYZSTAN**

National Oncology and Hematology Center

#### **LAOS**

Mittaphab Hospital

#### **LATVIA**

Riga East University Hospital

#### LITHUANIA

Hematology, Oncology and Transfusion Medicine Center, Vilnius University Hospital Santaros Klinikos

#### MACEDONIA

University Clinic for Hematology-Skopje

#### MADAGASCAR

Service d'Oncologie C.H.U - H.J.R.A

#### **MALAWI**

College of Medicine & Queen Elizabeth Central Hosp

#### MALI

Service d'hématologie oncologie médicale

Mauritius

Victoria Hospital Candos

#### **MEXICO**

Hospital Angeles del Pedregal

Hospital Central de San Luis Potosí -

Dr. Ignacio M

Hospital General de Mexico

Hospital General de Occidente, Secretaria de Salud

Hospital Universitario de Nuevo León - Dr. José Ele

Instituto Nacional de Cancerologia (INCAN)

Instituto Nacional de Ciencias Médicas y Nutrición

Unidad de Hematología y Transfusión

Unidad de Inmuno-hematología

#### MOLDOVA

Institute of Oncology

#### MONGOLIA

The First Central Hospital of Mongolia

MOROCCO

AGIR

#### MOZAMBIQUE

Hospital Central de Maputo

#### NEPAL

B.P. Koirala Memorial Hospital

Patan Hospital

#### NICARAGUA

Hospital Roberto Calderon Gutierrez

Hôpital National de Niamey

#### NIGER

NIGERIA

Obafemi Awolowo University

#### Teaching Hospitals Comp

PAPUA NEW GUINEA

Nazarene Hospital

#### PARAGUAY

Hospital de Clínicas

#### PERU

Clínica San Felipe

Hospital Regional Honorio Delgado Instituto Nacional de

Enfermedades Neoplasicas

#### **PHILIPPINES**

Asian Hospital and Medical Center BMSC Medical Imaging Center, O and E Bldg.

Cebu Doctor's Hospital

Chinese General Hospital
Chong Hua Hospital

**Divine Mercy Wellness Center** 

Hospital of the Sacred Heart

Lung Center of the Philippines

Makati Medical Center

Medical Arts Bldg. Iloilo Mission Hospital

Medical Arts Bldg., Riverside Medical Center

Medical Center Manila

National Kidney and Transplant Institute

Pediacare Clinic

Perpetual Succor Hospital

Philippine General Hospital

San Pedro Hospital of Davao City Sheila P. Pingoy Memorial Cancer and Blood Disease

St. Luke's Medical Center

University of Santo Tomas Hospital

Veterans Memorial Medical Center Victor R. Potenciano Medical

Center ZAEC Community Medical Center

San Jose
Zambales Doctors' Clinics

#### REPUBLIC OF CONGO

Centre Hospitalier et Universitaire de Brazzaville

#### REPUBLIC OF SERBIA

University Clinical Center of Serbia
RWANDA

Partners In Health/ Inshuti Mu Buzima

Rwanda Military Hospital SAINT LUCIA

#### Victoria Hospital

SENEGAL

## Hospital Dalal Jamm SEYCHELLES

Seychelles Hospital

SIERRA LEONE

Connaught Teaching Hospital, Freetown

#### National Referral Hospital

**SRI LANKA** 

**SOLOMON ISLANDS** 

National Cancer Hospital, Maharagama

Nawaloka Private Hospital

| North Colombo Teaching Hospital | Ragama

Oasis Hospital, Colombo

Provincial General Hospital Teaching Hospital, Kandy

#### SUDAN

The Radiation and Isotope Centre (RICK) - Khartoum

#### **SURINAM**

University Hospital Paramaribo,

#### TAJIKISTAN

National Medical Centre of the Republic of Tajikistan "Shifobakhsh"

#### TANZANIA

Kilimanjaro Christian Medical Center

Ocean Road Cancer Institute

## Campus Teaching Hospital of Lome TUNISIA

TOGO

Hôpital Abderrahmane Mami de Pneumophistiologie

Hopital Aziza Othmana of Tunis

#### UGANDA

LIMITED

Mulago Hospital Uganda Cancer

IOINT CLINICAL RESEARCH CENTRE

#### Institute UKRAINE

Institute of Blood Pathology and Transfusion Medicine of the Academy of Medical Sciences of Ukraine

#### UZBEKISTAN

The Ministry of Health of The Republic of Uzbekistan, The Republican Specialized Scientific-Practical Medical Center Of Hematology

#### Vila Central Hospital

**VENEZUELA** 

**VANUATU** 

Banco Municipal de Sangre

#### ZAMBIA

University Teaching Hospital Lusaka

#### ZIMBABWE

Parirenyatwa Hospital



Yogiraj is a leukemia patientadvocate who is pictured here in Pune with Max team members. Along with his family, Yogiraj is highly active in providing support to other patients and organizing patient support group meetings. His favorite quote is "cancer didn't bring me to my knees; it brought me to my feet."

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#### PATIENT PERSPECTIVE

"It is almost 10 years now since I became part of the Max Family. I am amazed by the power of kindhearted words and emotional support. Sounds quite simple, but these two things can take down any barrier in your life. In our life, whenever we come across any difficulty, advice from experienced people plays a key role in overcoming that situation."

Yogiraj from Pune, India



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